



SALES CONSULTANT INDUSTRIAL SPACE

You thrive in fast-paced environments, and you are enthusiastic, action-oriented, and results-driven. You are an ambitious self-starter with a strong work ethic, intense will-to-win attitude, and demonstrated personal excellence. You are familiar with global retail trends and brands. If you recognize your true self above, we would like to offer you your next career step.

Cushman&Wakefield Forton is an advisory company focused on commercial real estate. We are Alliance Partner of Cushman & Wakefield - one of the world's largest commercial real estate consultancy companies. We offer a wide range of commercial real estate services.

We are looking for a SALES CONSULTANT to expand our INDUSTRIAL SPACE & LAND DEVELOPMENT DEPARTMENT.

What will be your responsibilities:

- Support the ongoing business of the team;
- Secure new clients and target new business;
- Maintain client relationship and best company policies;
- Prepare presentations and pitches;
- Organize property visits and participate in meetings with clients;
- Support negotiations and completion of agreements;
- Achieve personal targets and support team targets;
- Maintaining CRM & real estate database.

What we expect:

- Outgoing and communicative personality;
- Open-minded and self-motivated person;
- Self-management skills and high level of initiative;



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FORTON

- Knowledge of the industrial and logistics market as well as land development market will be considered a strong advantage;
- Experience in corporate sales is an advantage;
- Strong communications and presentation skills is a must;
- Negotiation skills is an advantage;
- Master's/Bachelor's degree in economics or other relevant;
- Fluency in English;
- Clear driving license.

At Cushman&Wakefield Forton you can rely on:

- High ethical and professional standards;
- Care about the employees;
- Relevant introduction and training;
- Motivated and friendly team of real estate professionals;
- Competitive remuneration, including fixed and flexible part as well as additional benefits;
- Quality of service and customer satisfaction.

If you are interested in the position, please send us your CV to: iva.borisova@cwforton.com.

All applications are treated strictly confidential and only short-listed candidates will be contacted for an interview.